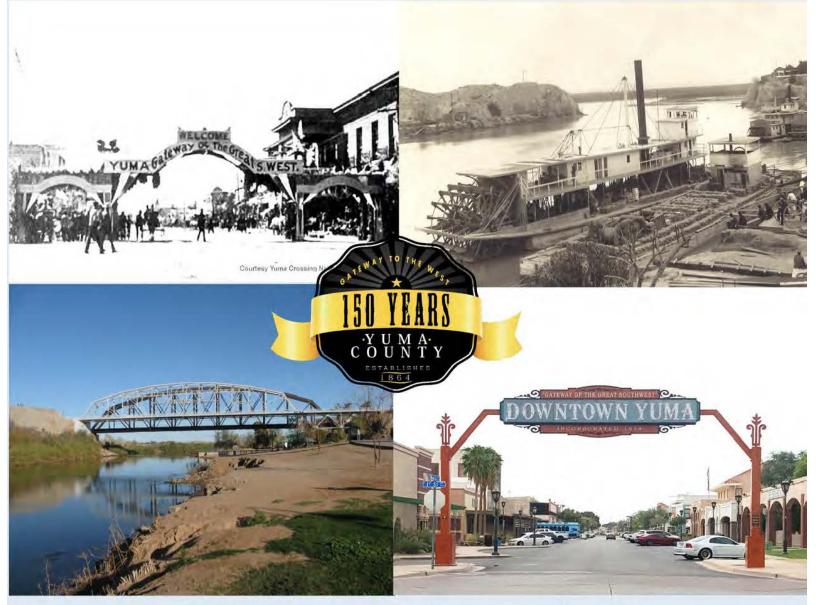
# YUMA COUNTY



## Popular Annual Financial Report For Fiscal Year End June 30, 2015

"Yuma County Government dedicated to providing customer-focused service to enhace the health, safety, well-being and future of our entire community"



#### MESSAGE FROM THE FINANCIAL SERVICES DIRECTOR

Dear Citizens of Yuma County,

We are pleased to present Yuma County's thirteenth Popular Annual Financial Report (PAFR), prepared by the Department of Financial Services. This report provides a summary of the County's financial information in a simple, easy to read format. We hope this report gives you a better understanding of County Government, local economic factors, and our financial condition.

Information in this report is taken from our 2015 Yuma County Comprehensive Annual Financial Report (CAFR). The CAFR contains management's representations concerning the finances of Yuma County in the form of financial statements. The CAFR was prepared in conformance with U.S. Generally Accepted Accounting Principles (GAAP), was audited by Fester and Chapman P.C., and received an unqualified opinion, the best audit opinion possible. For more information or detail, see the County's CAFR or this PAFR available at County offices or www.yumacountyaz.gov.

This Popular Annual Financial Report summarizes the financial activities of the primary government of Yuma County. The reports and statements contained within condense and simplify our 2015 Comprehensive Annual Financial Report for all Yuma County governmental funds, based on GAAP, and account for all of Yuma County's expendable financial resources. Governmental funds seek to present and determine financial position not determine income. The modified accrual basis of accounting is used in this report, which means revenues are recognized when measurable and available with expenditures recognized when incurred.

The Popular Annual Financial Report of Yuma County was introduced as a means of increasing public confidence in County government and its elected officials through easy, user-friendly financial reporting. The PAFR is unaudited; however, is consistent with U.S. Generally Accepted Accounting Principles and governmental reporting standards used in the CAFR preparation.

As you review this report, we invite you to share any questions, concerns or comments you may have. We also encourage you to review Yuma County's Comprehensive Annual Financial Report, which is presented in the nature of full disclosure. The CAFR and PAFR can be found at the Administration Building, 198 S. Main Street, any County Library location, by calling (928) 373-1012 or on the County's website www.yumacountyaz.gov.

Respectfully,

Scott Holt Chief Financial Officer



The Mission of the Financial Services

Department is to provide all customers with professional, courteous and reliable services that are timely, accurate and valuable. To improve the efficiency and effectiveness of the agency and its related functions in furnishing support, training and financial information pertinent to determining the financial position of the County that is interesting, relevant and user friendly.

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#### Yuma County, Arizona

198 S. Main Street

Yuma, AZ 85364

(928) 373-1010

www.yumacountyaz.gov

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This report is brought to you by:

The Yuma County Board of Supervisors and

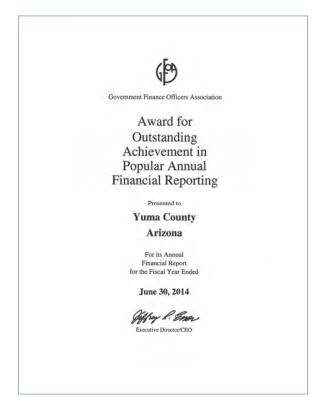
Yuma County Financial Services.

This and all Yuma County Reports can be found at our website:

www.yumacountyaz.gov

The Government Finance Officers Association of the United States and Canada (GFOA) has given an Award of Outstanding Achievement in Popular Annual Financial Reporting to Yuma County for its Popular Annual Financial Report for fiscal year ended June 30, 2014. The award is a prestigious national award recognizing conformance with the highest standards for preparation of state and local government popular reports.

To receive the award, a governmental unit must publish a Popular Annual Financial Report whose contents conform to program standards of creativity, presentation, understandability and reader appeal. The award is valid for a period of one year only, and Yuma County has received the award for the past thirteen (13) consecutive years. We believe our current report continues to conform to Popular Annual Financial Reporting requirements, and we are submitting it to the GFOA for the tenth time.



#### YUMA COUNTY

Yuma County, bordered by California to the West and Mexico to the South, was founded in 1864 as one of the four original counties established by the first Territorial Legislature. In 1540, 48 years after Columbus stumbled upon the New World, 18 years after the conquest of Mexico by Cortez, and 67 years before the settlement of Jamestown, Hernando de Alarcon visited the site of what is now the City of Yuma. He was the first European to set foot in the area and to recognize the best natural crossing of the Colorado River.

From the 1850's to 1870's steamboats on the Colorado River transported passengers and goods to various mines, military outposts and served the ports of Yuma, Laguna, Castle Dome, Norton's Landing and others. Yuma served as the 'Gateway to the West' bringing thousands from around the world in search of gold. In 1870 the Southern Pacific Railroad bridged the river and in 1915 the 'Ocean-to-Ocean' bridge became first highway crossing the Colorado River

Yuma County's 5,522 square miles of desert land accented by rugged mountains contains an abundance of arable land in its valleys, irrigated by the Colorado River. The diverse economy of Yuma County is based on a variety of agricultural, service, wholesale and retail industries as well as hosting two military installations, and offers government employment. During the winter months, population doubles with winter visitors affectionately known as 'snow birds'.

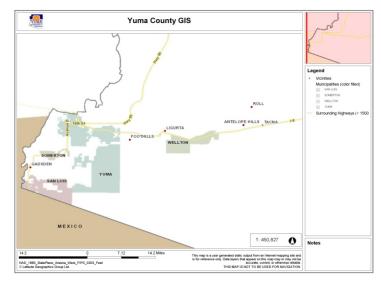
Along with providing the standard County services such as administration, tax collection and roads, Yuma County also maintains the Jail District, Library District, Flood Control District, Health District and many Improvement Districts.

#### **BOARD OF SUPERVISORS**

The governing body of Yuma County is the Board of Supervisors. The Board is empowered, by state law, to adopt ordinances, establish programs, levy taxes, appropriate funds, appoint officials, zone property and regulate development in the unincorporated areas of the County. In addition, members represent the County on numerous intergovernmental agencies.



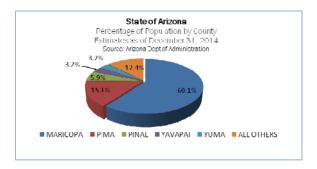
The board consists of a member elected from each of the five supervisorial districts of the County. The Board chooses from its members a Chair and Vice-Chair to serve during the ensuing year. The Chairperson presides at Board meetings and signs documents in the name of the County.

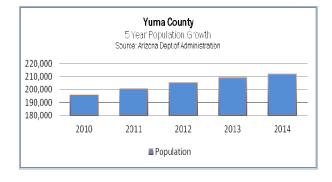


#### **POPULATION**

As of December 31, 2014, Yuma County's estimated annual population had grown by 1.28% since the 2010 census to a total estimated population of 212,012. This is above the State of Arizona's growth rate of 1.3% during the same period with a total population of 6,667,241. Yuma County represents 3.2% of the total state population.

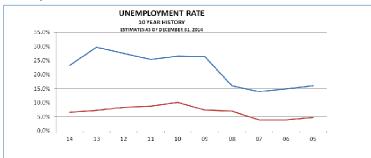
The majority of the population of Yuma County resides in the City of Yuma (45.5%). The Cities of San Luis, Somerton, Town of Wellton and unincorporated areas account for 15.7%, 7.3%, 1.5% and 30.1% respectively.





#### **EMPLOYMENT**

Yuma County's unemployment rate on December 31, 2014 was 23.3%, a 6.5% decrease from the previous year's 29.8%. Historically, the County averages 21.97% unemployment due to large agricultural labor population. The chart below shows a 10 year history of Yuma County unemployment rates, not adjusted for seasonal workers, against the State of Arizona's unemployment rates during the same periods.

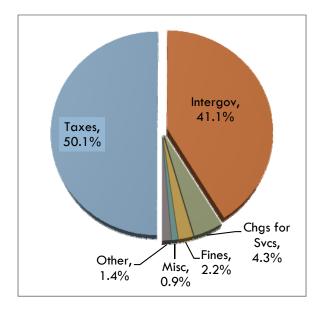


Per the Arizona Department of Administration, the net change in employment for Yuma County Compared to last year was an increase of **7,088** while the State of Arizona saw an increase of **105,400** as of December 31, 2014.

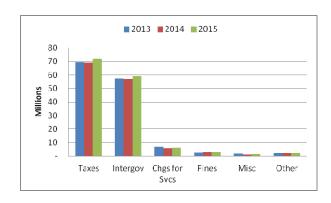
Sector	Yuma County	Statewide
Services	-	(262,900)
Mining & Construction	(100)	1,500
Manufacturing	-	1,100
Trade, Transportation & Utilitie	-	12,100
Financial Activities	-	4,300
All Government	(600)	100
All Other	7,788	349,200
Net Change	7,088	105,400

#### **REVENUES-** Governmental Funds

Yuma County's Governmental Revenues totaled \$143,373,850 for fiscal year 2015. The majority (91.2%) of this year's revenues are from two sources: **Taxes** (primarily property and sales) and **Intergovernmental** (Federal and State contributions).



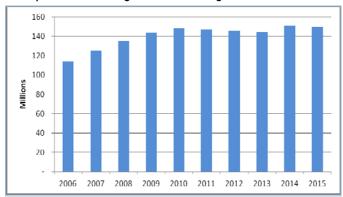
Below is a three year history of governmental funds revenues. Fiscal year 2015 saw a 3.5% increase over 2014; which was a 1.4% decrease from 2013 revenues.



<u>Governmental funds</u> are used to account for all of Yuma County's expendable financial resources: they account and record governmental financial activities.

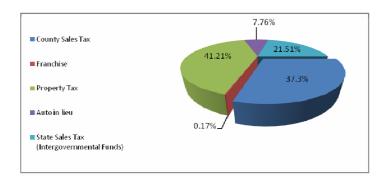
#### **REVENUES-** Governmental Funds

Below is a ten year historical perspective of total revenues. Total revenues over the ten year history have averaged a .06% growth rate.



#### **REVENUES-** Tax Revenues

The largest tax revenue source in the County Governmental Funds is Property Tax, which is based on assessed valuation. *Property taxes* accounted for **41.2**% of tax revenues in 2015. Meanwhile, County sales taxes represented **29.4**% of total tax revenues.



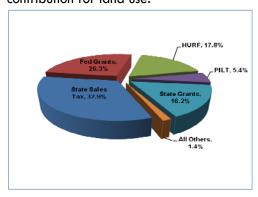
<u>Governmental funds</u> are comprised of general, special revenue, debt service, and capital projects funds.

Franchise Tax: applied to cable companies
Auto in lieu of tax: automobile licensing

#### **REVENUES-** Intergovernmental

Intergovernmental revenues are received from governmental entities outside Yuma County, such as the State or Federal government. <u>State</u>

<u>Shared Sales Taxes</u> are applied to certain sales transactions state-wide. <u>Grants from State or Federal Governments</u> are available to the County by meeting certain requirements and are restricted for use. <u>Highway User Revenue Fund</u> comes from tax applied to gasoline purchases and <u>Payment in Lieu of Tax (PILT)</u> is a major item under "Other" revenue and is a Federal contribution for land use.



#### Did you know?

- In October 1849, Lt. Cave J. Couts established Fort Calhoun on a hill overlooking the Yuma Crossing to protect emigrants heading toward California in search of gold.
- In December 1852, the first steamer on the Colorado River reached Yuma.
- In June 1936, I.A. Eddy of Yuma developed the first home evaporative cooler.
- Source: Arizona State Library Archives

#### **REVENUES-** Budget to Actual

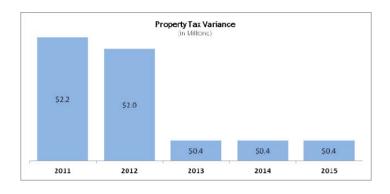
#### Sales Taxes Exceed Budget Estimates

FY 2015 actual state shared sales tax revenues exceeded budgeted amount by 2.0%. The chart below shows the five year budget to actual variance for State Shared Sales Tax for Yuma County. Sales tax revenues are difficult to predict as they are subject to volatile economic forces; therefore, Yuma County budgets conservatively in this area.



#### **Property Taxes Exceed Budget Estimates**

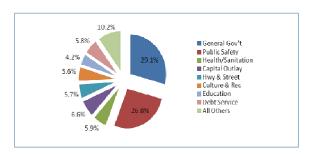
Fiscal year 2015 actual property tax collections exceeded budgeted amounts by **1.28**%. The five year average variance between budgeted and actual revenues for property tax collections is **3.69**%. Below is a chart showing property tax variance in millions of dollars.



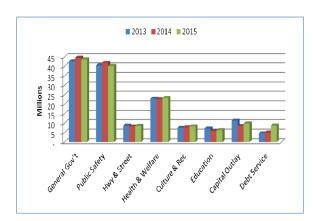
## **EXPENDITURES-** Governmental Funds- Uses

In fiscal year 2015 revenues increased from 2014 by \$5.4 million while expenditures saw an increase of \$4,349,786 million over 2014. Expenditures at June 30, 2015 were \$150,124,478.

Major expenditure functions included General Government, Public Safety, and Health & Sanitation, combined making up 70.9% of total expenditures.



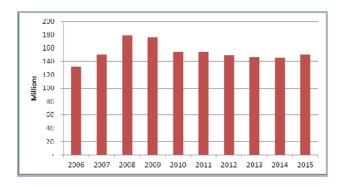
Below is a three year history of governmental funds expenditures.



CAFR & PAFR can be found by visiting our website <a href="https://www.yumacountyaz.gov">www.yumacountyaz.gov</a>:

## EXPENDITURES - Governmental Funds - History

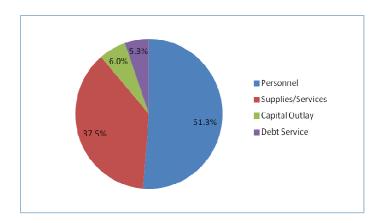
Below is a ten year historical perspective on total expenditures. Fiscal year 2015 saw an increase of 3.0% over prior year expenditures, after several years of decreases resulting from management mandates based on economic trends. Expenditures spiked in 2008 & 2009 due to the capital outlays for voter approved library projects, since completed.



Traditionally, the majority of expenditures are personnel related.

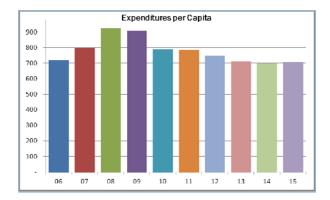
#### **EXPENDITURES-** Classes

Expenditures can be segregated into four classes for more detailed analysis: Personnel, Supplies and Services, Capital Outlay, and Debt Service.



#### **EXPENDITURES-** Per Person

Expenditures per person increased from prior year at a rate of 1.7%. The historical ten year average growth in expenditures per person is .08%. For fiscal year 2015 the expenditure per person in Yuma County was \$708.09, \$71.38 behind the ten year average of \$779.47.



#### **EXPENDITURES-** Long Term Debt

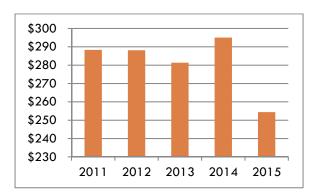
Yuma County has principal debt outstanding of \$56,716,874 in general obligation, pledged revenue, and special assessment bonds and loans.

The components of this outstanding debt consists of (1) \$40,465,000 in principal on the 2005 voter approved general obligation debt issued to build, expand, and renovate public libraries throughout the County; (2) of \$6,930,000 in General County pledged revenue debt obtained to refinance a bond obtained in 2011 for the East County Facility and acquire and renovate a building the County purchased to house administrative offices; (3) of \$6,020,000 in Jail District pledged revenue debt issued in 2011 for refunding a prior bond issue.

Yuma County's **Debt Management Policy**as well as all policies can be found by
visiting our website:

www.yumacountyaz.gov

#### EXPENDITURES- Long Term Debt-Per Person (Principal Only)



Above is the five year comparison of Long Term Debit Principal per person, showing a downward trend. Current long term debt (principal) per person is \$254.40 down \$34 from fiscal year 2011. Yuma County uses a conservative approach to issuing long term debt. For information on the County's Debt Management Policy visit our website at

www.yumacountyaz.gov.

#### Long Term Debt- Bond Types Defined:

General Obligation Bonds- bond backed the general taxing power and good name of the issuing government

Pledged Revenue Bonds- bond issued with a pledge or guarantee that repayment will be made solely from revenues generated by a specific source

Not only has Yuma County received the PAFR Award for Outstanding Achievement in Popular Annual Financial Reporting for the past 13 years; it has also received the Certificate of Achievement for Excellence in Financial Reporting for the past 14 years, as awarded by the Government Finance Officers Association for its Comprehensive Annual Financial Report (CAFR).

#### **Statements- Financial Activity (Sources & Uses)**

The Sources & Uses statement of activity as well as the Benefits & Burdens statement are presented on a non-GAAP basis; however employs the same accounting basis as that used in preparation of the CAFR. For more detailed information, please review the CAFR on our website at <a href="https://www.yumacountyaz.gov">www.yumacountyaz.gov</a>.

		Sources & Us		
	Year End	ed June 30, 201	5 (in Millions)	
	General Fund		All Other Governmental Funds	
	2015	2014	2015	2014
venues:				
Taxes/Special Assessments	42.04	39.96	30.08	29.38
Licenses & Permits	0.49	0.56	0.45	0.44
Intergovernmental	23.36	23.02	35.59	33.88
Charges for Services	3.94	3.66	2.22	2.21
Fines & Forfeits	1.38	1.37	1.75	1.55
Miscellaneous	0.54	0.34	1.53	1.58
Total Revenues:	71.75	68.92	71.63	69.05
enditures:				
General Government	39.39	39.71	4.43	4.83
Public Safety	11.86	11.70	28.42	30.18
Highways & Streets	_	_	8.60	8.28
Health, Welfare, & Sanitation	12.27	12.01	11.93	11.56
Culture & Recreation	0.01	0.01	8.34	7.97
Education	0.39	0.38	5.91	5.49
Capital Outlay	0.70	0.35	9.33	8.16
Debt Service	0.02	-	8.76	5.12
Total Expenditures:	64.63	64.17	85.72	81.60
er Financing Sources & Uses:				
Transfers In	0.08	0.01	14.65	15.74
Transfers Out	(8.71)	(7.75)	(8.71)	(7.97)
Bond and Loan Proceeds	-	-	26.30	-
Total Sources & Uses:	(8.54)	-	6.34	-
ess Sources Over/Under Uses	(1.42)	(3.00)	18.14	(4.78)

Other governmental funds revenues have been decreasing over the past six years due to reductions in grant funding at both the federal and state levels.

#### **Statements- Financial Position (Benefits & Burdens)**

Benefits & Burdens					
Year Ended June 30, 2015 (in Millions)					
			All Other Governmental		
	Genera	al Fund	Funds		
	2015	2014	2015 2014		
Benefits (Assets)					
Cash & Investments w/ Cnty Treasurer	\$ 11.74	\$10.58	\$ 52.04 \$ 57.86		
Cash & investments w/ Others		-	5.11 5.60		
Receivables	1.09	1.28	3.41 3.52		
Due from other Funds/Govts	4.39	6.47	7.52 8.96		
Other Assets	0.36	0.34	0.07 0.09		
Total Benefits (Assets):	\$ 17.58	\$ 18.67	\$ 68.15 \$ 76.03		
Burdens (Liabilities)					
Owed to Vendors	\$ 0.93	\$ 1.91	\$ 1.80 \$ 1.60		
Owed to Employees	2.21	0.90	0.95 0.84		
Due to other Funds/Govts	0.22	0.01	2.90 5.83		
Deposits held by Cnty as Trustee	0.03	0.03	0.69 0.50		
Debt Service (Principal/Interest)	-	-	0.90 0.88		
Deferred Revenues	0.25	0.25	<u> </u>		
Total Burdens (Liabilities):	\$ 3.65	\$ 3.10	\$ 7.25 \$ 9.65		
Benefits Over/ Burdens Under	\$ 13.93	\$ 15.57	\$ 60.90 \$ 66.38		
* Figures are rounded, allow for rounding variance.					

#### Financial Reports Defined:

<u>Financial Activity Statement:</u> Also known as the Income Statement provides a record of sources (revenue) and uses (expenditures) of providing County services.

■ Excess Sources Over/Under Uses: Represents gain/loss for the current year, similar to Net Income.

<u>Financial Position Statement:</u> Equivalent to the Balance Sheet provides the benefits (assets) available to the County as well as the burdens (liabilities).

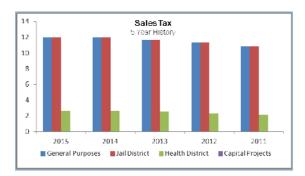
Benefits Over/Under Liabilities: Represents the difference between assets and liabilities, similar to Net Worth/Net Equity (components of which may be restricted in use due to various actions and statutes).

#### Taxes - Sales Tax

Yuma County currently has three active sales taxes which fund General Operations, the Jail District and the Health District respectively. There was a fourth inactive sales tax used to fund Capital Projects; however, this was terminated in 2007 and any collections are solely from audits of vendors for past payments made to the State of Arizona.

HOW ARE MY TAXES USED?						
County Sales Taxes	Rates	All Governm	ental Funds	Net Change		
	nates	2014-15	2013-14	\$	%	
General Purposes	0.5	11,934,307	11,602,376	331,931	2.9%	
Jail District	0.5	11,936,114	11,602,385	333,729	2.9%	
Health Services District	0.1	2,658,630	2,525,423	133,207	5.3%	
Capital Projects	0.0	13,184	3,471	9,713	279.8%	
Total Cnty Sales Tax	1.1%	26,542,235	25,733,655	808,580	3.1%	

Below is a five year history of sales tax in Yuma County, 2015 saw an increase in the County receipts primarily due to increased retail sales.



#### Did you know?

The State of Arizona does not have a "Sales Tax", instead it is a Transaction Privilege Tax (TPT), and it is a tax accessed to the vendor for the privilege of doing business in the State, but is usually passed onto the consumer.

#### Taxes - Sales Tax by Category

Below is a comparison of current year to Nine years ago of County General Sales Tax by Category.

Category		2005-06	2014-15	% Change
Utilities		1,057,761	\$1,285,403	21.80%
Communications		444,006	295,692	(30.25%)
Publishing		17,249	9,711	(44.37%)
Restaurants & Bars		919,690	1,239,277	27.82%
Amusements		61,598	70,985	13.35%
Rental of Personal Prop		314,098	294,627	18.68%
Contracting		2,212,911	1,189,644	(40.87%)
Retail		6,411,920	7,215,253	6.54%
Hotel/Motel		245,654	267,588	3.42%
All Other		198,259	66,097	(107.77%)
				, ,
	TOTAL	\$ 11 883 146	\$11 934 277	0.43%

#### **Transaction Privilege Tax**

Sales for current year were \$11,934,277 compared to prior year collections of \$11,604,130. Projection for the future growth of the local economy would be minimal due to the flat receipts.



#### Taxes — Property Tax

#### **Primary Assessed values:**

The primary assessed valuation is a legislated valuation, which provides taxes for general operations (General Fund). The County's current primary property tax rate is 2.1608 per \$100 valuation.

#### **How is Residential Property Tax calculated?**

Full Cash Value: \$100,000 Assessed Valuation: \$10,000 Primary Rate: 2.1608

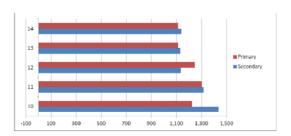
\$100,000 X .10 = \$10,000 \$10,000 ÷ 100 = \$100 \$100 X 2.1608 = \$216.08

#### **Secondary Assessed values:**

The secondary assessed valuation is not restricted by statute; as such it is a better indicator of market conditions and currently is the basis for Yuma County's Flood Control and Library Districts. Their rates this tax year were .2794 and .8417 respectively (debt and operations).

#### Net Valuations Increased in FY 2015

In tax year 2015, the net primary assessed valuation increased **0.03**% to \$1.112 million. The net secondary assessed valuation also saw a **0.36**% increase to \$1.139 million; five year history below.



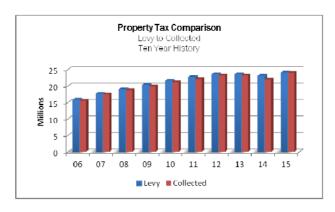
#### Taxes — Property Tax

#### Tax Collections- Current

Current real estate and personal property tax collections for the General Fund (general operations fund) tax levy were up from fiscal year 2014 by 1.2% from 96.1% in 2014 to 97.3% for 2015.

### Tax Collection- Total Collected for all district levies

Total property taxes (both current year and prior years) collected increased 4.5% over 2014, from \$34.62 to \$36.17 million.



<u>Look Ahead</u>- In August 2015, the Yuma County Board of Supervisors voted to increase the tax rate for fiscal year 2016 to 2.4132 for the general fund levy - \$27,036,032, library district operations and debt service — \$10,052,174, and flood district - \$2,528,924.

## IMPORTANT VALUATION AND PROPERTY TAX CONTACT INFORMATION

Yuma County Assessor: Joe Wehrle Phone: (928) 373-6040

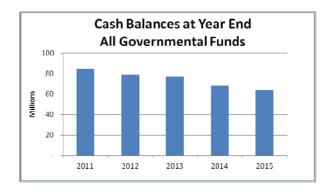
Yuma County Treasurer: Angela Pancrazi-Moreno Phone: (928) 539-7781

One Location: 410 S. Maiden Lane, Yuma, Arizona

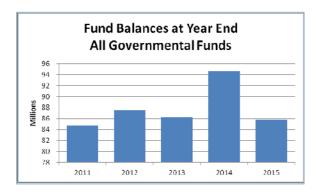
A Directory is available at our website for all County offices. Visit us at <a href="https://www.yumacountyaz.gov">www.yumacountyaz.gov</a> or call Administration at (928) 373-1010

## OPERATIONS — Cash & Fund Balance

At close of fiscal year 2015, the General Fund (general operations fund) maintained adequate cash and fund balance to carry forward to fiscal year 2015 for continued operations. General Fund saw a cash decrease of 11.0% from 2014 while ALL Other Governmental Funds saw a decrease of 10.1%.



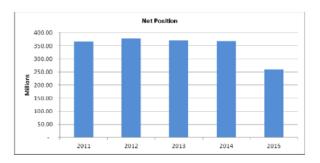
General Fund balance saw a slight decrease of .01% over prior year and All Other Governmental Funds saw a decrease of 5.8%. Overall, fund balance decreased by 10.4%.



Cash balance- includes cash, cash equivalents and investments

Fund balance- is the difference between assets & liabilities

Net Position is the difference between Assets and Liabilities. Net Assets for Yuma County decreased over prior year from \$366.99 million in 2014 to **\$259.93** million for 2015.



Net Position decreased from 2014, due to issuance of revenue bonds to finance capital improvements. Net Assets have decreased 29.1 % since 2011.

#### **Net Position Composition**

Net position has three components:

- (1) Net investment in capital assets, (land, buildings, machinery, equipment)
- (2) Restricted funds (subject to external restrictions)
- (3) Unrestricted funds (not subject to external restrictions

Over **69**% of the County's net position is invested in capital assets (net of related debt), nearly **21**% is restricted (primarily for Public Safety & Culture/Recreation), and **10**% is unrestricted.

For more detail on the Net Position, please review our Comprehensive Annual Financial Report.

Follow Yuma County on Twitter: https://twitter.com/yumacountyaz

"Serious about keeping you informed"

#### Strategic Plan (2015)

The Strategic Plan, adopted by the Board of Supervisors, identifies a number of objectives the County intends to achieve and is measured in 5 - year increments. Objectives of the plan are integrated into the annual budget and provide performance measures in each agency budget. The 2017 Strategic Plan continues to be developed at time of printing.

#### Comprehensive Plan (2020)

The Comprehensive Plan is a 10 - year plan that identifies the desired physical development of the County. In addition to providing plans for land, open space, environment, and water resource development, the plan identifies strategies to bring about the desired improvements.

#### **Capital Improvement Program**

This program is a 5 - year plan of improvement projects, adaptive to the economic environment of the County. The program is administered on projects with expected costs of more than \$50,000 mainly construction with associated debt.

ALL Yuma County Reports can be found by visiting our website www.yumacountyaz.gov.

**County Mission**: Yuma County Government is dedicated to providing customer-focused services to enhance the health, safety, well-being and future of our entire community.

#### **BOARD OF SUPERVISORS**



#### Interim County Administrator- James Flory (Right)

The mission of the County Administrator's Office is to ensure that the residents of Yuma County receive professional, high quality and cost effective services from all County departments; that Yuma County government is transparent in all respects; and, that County personnel are accessible and accountable to the people of Yuma County that we serve.

